

Vending Proposal Memorandum

Date: 5/20/2017
To: John Banks, Parks & Recreation Director
Parks & Recreation Advisory Board Members
From: Scott Kimball, Aces Up
RE: Vending Machine Concession Proposal for Key City of Pocatello Locations

Our Intent is to place vending machines at some of the local parks here in Pocatello. The purpose of placing vending machines at the parks is to provide a service for the residents of Pocatello who use the parks for recreational use. We strive to keep our costs as low as possible so our products will be available and affordable for everyone. Our products will be sold at a lower cost than the larger vending machine companies can provide. For example, our 12 oz. cans of Coke and Pepsi products are listed for \$0.50 per can. Where as other vending machines sell 12 oz. cans for \$0.65 - \$0.75. Our bottles of Coke and Pepsi products are sold for \$1.00. Coke and Pepsi prices their bottles for \$1.50 - \$2.00. We, as a family, understand what it is like to not have an abundance of extra money. We hope that by keeping our costs as low as possible other families in the community can have the opportunity to enjoy the small things in life, even if that is simply being able to afford getting their kids a can of pop while playing at the park. This is a family endeavor; our intent goes past simply providing products for people. We hope through this service we can teach our children to appreciate the value of working for their own money. We want to offer our children a safe way to provide a service and learn to save and budget money, to teach them to work hard and be successful.

We will provide the equipment, caging, and all materials necessary to run and maintain the vending machines. We will assume financial responsibility for any needed electrical work and facilities necessary to provide electrical service and house the machines. Including but not limited to; concrete pad, three sided shelter, caging, electrical conduit, and any materials needed to make this possible. We will provide all products and will stock and maintain the machines. We have already taken the necessary steps to become certified by the health department. We will also acquire liability insurance on our vending machines, we are completely responsible and take full liability for our machines and products sold.

We are asking for the city to provide the electricity to power our machines, in return we are offering 20% of our monthly proceeds to cover the cost of the power used and for City revenue. We would like to start off by placing vending machines in Raymond Park and O.K Ward Park, with the intent to further expand into other parks as time goes on. We are asking for a 12 month contract between us and the city with the option to renew after the 12 month contract is completed.